

PPMA GROUP OF ASSOCIATIONS



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AFFILIATE MEMBERSHIP APPLICATION FORM

INDEX

Criteria	Page 2
Affiliate Membership – What’s in it for you...	Page 3
Application Form (Please complete all relevant sections of this form)	Pages 6-8

PPMA ASSOCIATION GROUP AFFILIATE MEMBERSHIP CRITERIA

1. Applicants should fall into one of the following categories:
 - a) Components Suppliers
 - b) Ancillary Equipment
 - c) Non Core Materials Handling
 - d) Contractors and Consultants
 - e) Processing & Packaging Machinery Suppliers who do not fall within full membership criteria*
 - f) Suppliers of services to the Robotics or Industrial Vision sectors
2. Applicants should have properly constituted business premises in the European Union.
3. Applicants should provide a range of new products/services to the processing or packaging sector

Notes

The annual fee is £1033 + VAT.

* When an applicant fulfils the full membership criteria they must become full members of the PPMA, please note different annual rates apply for this category.

For further information contact the membership department

Tel: +44 (0)20 8773 8111 Fax: +44 (0)20 8773 0022 Email: membership@ppma.co.uk

Please return your completed application to:

PPMA Ltd
New Progress House
34 Stafford Road
Wallington
SM6 9AA

AFFILIATE MEMBERSHIP

WHAT DOES THE FEE INCLUDE?

Objective:

To work with companies in the processing and packaging sectors to provide a beneficial and cost effective promotional and marketing facility for Affiliate Members to reach equipment suppliers and end-users.

PPMA Group Web Site – See ppma.co.uk: Machinery Finder

- Entry on the Members' web sites and products & services web sites
- Full details of company and products
- Advertising at a reduced rate
- Free email and web links
- Affiliate member index headings

Exhibitions

- Discounted exhibitor rates at the PPMA Show's and TOTAL exhibition.
- Exhibiting members receive a free visitor list – Database Service (This list is not sold).
- Inclusion in PPMA Group publications
- International trade Show services

Publishing

Machinery Update

Editorial is welcomed from all members. For Affiliate members, editorial covering applications and developments on member's equipment is particularly welcome. We would also welcome contributions on products that can be included with the pages of our features as well.

Editorial for Machinery Update "Component Matters" and general editorial is also requested in Application/Installation format, covering contracts tied up with Member Companies.

Annual - Machinery Directory

- Affiliate members will have their own section in the annual directory.
- Editorial listing about the Affiliate member.
- This section will be highlighted on coloured paper in the directory.
- Affiliate members have a full listing of their products in the Index section.

Branding

Affiliate members can use the "Affiliate Member" logo on their letterheads and advertising.

Networking and Meetings

- Invitations to attend Chairman's Lunches - members meetings.
- Participate in the Association groups – PPMA, BARA & UKIVA
- Regular members meeting all round the country

Technical

- Advice on technical issues, including European Machinery Directives and draft legislation that the PPMA group is working on with other EU states.
- Copies of Technical publications and reports.

Other

- Access to the Association group members area on the PPMA web site containing details of member benefits, publications, training facilities, legislation and directories.
- Access to statistics held by all Associations.
- Access to the Machinery Finder Service (both web site and consultant service).
- Access to the meeting/training facilities at our Wallington HQ.
- Participation at Group events, such as golf days, sailing days... (some are paid for).
- Networking with PPMA group associations PPMA, BARA & UKIVA
- Links to industry related media and lobbying organisations

AFFILIATE MEMBERSHIP PROVIDES EXCLUSIVE ACCESS TO NUMEROUS OPPORTUNITIES

Sponsorship of:

- Golf Day events and competitions.
- Awards of Excellence Dinner.
- Association dinners.
- Seminars, training and Workshops (Table top presentations)
- Pre-dinner drinks at Chairman's luncheons - attended by Members/Affiliate Members.
- On Machinery Update polythene mailing bag - three issues per company over six issues rotating each year to include the PPMA Show issue.

Advertising:

- Machinery Update (Rate card available for series bookings).
- Machinery Directory advertising on own Affiliate Member's page.
- SEO – advertising banners on optimized web pages
- Sector group newsletters for PPMA, BARA & UKIVA

PPMA Show

- Beneficial Affiliate member's rate applies.
- Free visitor list to exhibiting members
- Focused visitor attendance

PPMA Association Group Web Sites

- Over 43000 visitors each month
- Comprehensive search engine optimization
- Banner Sites: Enhanced advertising on the PPMA Group web sites.

Import/Export & International Services

- Participation in overseas exhibitions and trade missions.
- Access to the PPMA's China Office (Shanghai) & Dragon Service
- Find overseas agents and principals

Corporate Benefits

- Access to the Association Business Support Helpline.
- Use of PPMA's seminar meeting rooms located at Wallington.
- Many savings through our business alliance partners
- Free jobs web site

APPLICATION FOR AFFILIATE MEMBERSHIP

PPMA Association Group
New Progress House, 34 Stafford Road, Wallington SM6 9AA
Tel: +44 (0) 20 8773 8111 Fax: +44 (0)20 8773 0022
Email: membership@ppma.co.uk Website: ppma.co.uk

Please note some questions may not apply to all applicants.

1 Company Name

2 Company Address

3 Telephone Fax

Email Website

4 Date of Company Incorporation

5 Type of Company:

Sole Proprietor Limited Liability Partnership

Public Limited Company Subsidiary/Division Other

Approx. Number of Employees 1 - 10 11 - 30 30 - 50 50-100 100+

6 What is your major product sector?

7 Is Your Company: UK Man UK Agency UK Distributor UK Subsidiary

8 If your company **represents overseas supplies** in the UK, please attach a list including countries of origin.

9 Details of Company Personnel:

Managing Director Email

Sales Director Email

Marketing Dir/Mgr Email

Technical Dir/Mgr Email

Accounts/Invoice Contact Email

Person in Charge of Association Liaison Email

Person in Charge of Show Email

10 Which Industry do you sell in to:

- | | | |
|---|---|---|
| <input type="checkbox"/> Agricultural/
Horticultural | <input type="checkbox"/> Bakery | <input type="checkbox"/> Beverage/Beer/Soft
Drinks |
| <input type="checkbox"/> Building Products | <input type="checkbox"/> Chemical | <input type="checkbox"/> Confectionery |
| <input type="checkbox"/> Cosmetics/Toiletries | <input type="checkbox"/> Dairy | <input type="checkbox"/> Electronics |
| <input type="checkbox"/> Engineered
Components/ Hardware/
Metal Goods | <input type="checkbox"/> Wines/Spirits | <input type="checkbox"/> Plastics/Rubber |
| <input type="checkbox"/> Food | <input type="checkbox"/> Household Cleaning
Products | <input type="checkbox"/> Paint/Oil |
| <input type="checkbox"/> Pharmaceutical | <input type="checkbox"/> Print/Publishing/Paper | <input type="checkbox"/> Snacks |
| <input type="checkbox"/> Textiles/Clothing | <input type="checkbox"/> Tobacco | <input type="checkbox"/> Toys |
| <input type="checkbox"/> White/Brown Goods | <input type="checkbox"/> Waste/Water | <input type="checkbox"/> Minerals |
| <input type="checkbox"/> Ceramics | <input type="checkbox"/> OEM | <input type="checkbox"/> Other |

Other, please specify:

11 Are you willing to participate in the following Association activities?

Meetings Surveys Statistics Shows Committees

Machinery Update Editorial/Advertising Use of Logo on Letters/Adverts

Financial

12 For the purposes of insurance schemes and overall publicity we quote, from time to time, a global turnover figure of our members. Please indicate your approximate turnover.

£ How much of this figure is commission £

The undersigned, on behalf of the applicant, duly makes application for Affiliate membership of the PPMA agrees, if elected, to abide by the lawful Rules and Regulation of By-Laws adopted by the Association of its elected Board and to pay all dues and subscriptions as prescribed in the aforementioned Rules and Regulations and By-Laws.

13 By completing and returning this membership application form you are agreeing to receive information on Association group events, products and member services and we will also publish details of your company in the Associations publications and web site.

Signature of Individual Authorised to Act for Applicant

Date

Name - Printed

Title

COMMENTS: (Secretariat)